



## DBE Support Services

REGION B - BRIDGE CITY/NEW ORLEANS & HAMMOND



Urban League of Louisiana  
Center for Entrepreneurship & Innovation



## MONTHLY DIGEST

### ISSUE 53 | November 2024

[www.urbanleaguela.org/cei-dbeservices](http://www.urbanleaguela.org/cei-dbeservices) | [dbesupport@urbanleaguela.org](mailto:dbesupport@urbanleaguela.org)

LADOTD Project  
Letting Information

Get LAUCP DBE  
Certified

ULLA Upcoming  
Events and Trainings



Urban League of Louisiana provides business support services to existing and aspiring DBEs that are interested in doing business with the LADOTD in Region B. Services include one-on-one business counseling, capacity-building coaching, contractor-specific and general entrepreneurship trainings, certification assistance, funding and bonding

assistance, and access to LADOTD bid opportunities. For more information, please email [dbesupport@urbanleaguela.org](mailto:dbesupport@urbanleaguela.org).



### RECAP: Opportunities Outlook Quarterly Convening for DBE Contractors - October 2024

The Urban League of Louisiana hosted its **Opportunities Outlook Quarterly Convening for DBE Contractors** on October 31st. The event featured presentations from procurement officers and prime contractors who provided DBEs and other diverse businesses with information and updates on bid

opportunities, as well as, required steps and best practices for doing business with their organizations. With more than 50 guests in attendance, the convening also provided an opportunity for more direct networking between DBEs and procurement officers and primes. This quarter's featured speakers and organizations included:

- *Paula M. Roddy, DOTD Program Director, Compliance Program Section, Louisiana Department of Transportation and Development*
- *Adonis C. Exposé, DBE/SBE Liaison Officer III, Regional Transit Authority*
- *Christopher Dupre, Senior Preconstruction Manager, RNGD Builders*
- *Zelia Williams, DBE Program Manager, New Orleans Aviation Board*
- *Tiffany Cave, Senior Buyer, New Orleans Aviation Board*

Stay tuned for the next Opportunities Outlook event in 2025! For updates about these events and other upcoming ULLA trainings, please visit <http://ullacei.eventbrite.com/>.



## **Outreach Event**

### **Financing Your Construction Project**

**Thursday, November 21 | 10:00am-11:30am CST | Virtual**



Join the Urban League of Louisiana on **Thursday, November 21, 2024, 10:00am-11:30am**, for "**Financing Your Construction Project**".

For most commercial contractor firms, the financial health of the business is largely dependent on your ability to manage cash flow and secure funding to float costs until payments come in. Today, there is a wider variety of financing options for contractors that have project-based cash flow needs and need to cover project expenses until payments begin.

During this session, learn about contractor financing options for commercial contracting firms including how to determine the best financing option for your business, and how to best position your business to obtain the financing needed to grow your business, take on larger projects, or fill in gaps in cash flow.

This session will be facilitated by **David Buggage, Senior Consumer Lender and Partnership Officer, Liberty Bank and Trust.**

There is no cost to attend, however, registration is required. **Register today to reserve your spot!**



**Click Here to Register**

## **Special Event**

### **2024 Women's Entrepreneurship Summit (WES)**

**Tuesday, November 19 | 11:30am-5:30pm CST | New Orleans**

# WOMEN'S ENTREPRENEURSHIP SUMMIT

**TUESDAY, NOVEMBER 19  
11:30AM - 5:30PM**

Join us for a full-day of education, networking and resources-sharing in celebration of women's entrepreneurship, including:

- **Annual Women-In-Business Luncheon**
- **Walmart Black Women in Retail Graduation**
- **Hope2Women Advocacy Call to Action**
- **Women-In-Business Pitch Competition**

As well as, targeted sessions in accessing public and private contracting opportunities and capital readiness.

**Event Details:**

The Cannery, 3803 Toulouse St.,  
New Orleans, LA 70119

**Price: \$50**

**REGISTER TODAY!**

[https://WES\\_2024.eventbrite.com](https://WES_2024.eventbrite.com)



Urban League of  
Louisiana



The Urban League of Louisiana is proud to host its **2024 Women's Entrepreneurship Summit** in celebration of Women's Entrepreneurship Day (November 19). This is a must-attend event for ambitious women entrepreneurs from across the state of Louisiana, as well as, those that support them.

Women-owned businesses are the fastest growing segment of small businesses in the United States. Across Louisiana, women entrepreneurs are starting and scaling businesses at unprecedented rates across various industries. Now more than ever, it is imperative that women-led businesses obtain the resources to build capacity, access capital, and scale their ventures through strategic growth pathways.

Join the Urban League of Louisiana on **Tuesday, November 19th, 11:30am-5:30pm**, for the **2024 Women's Entrepreneurship Summit** as we celebrate women's entrepreneurship and provide opportunities for education, networking, and resources sharing. The event will take place at The Cannery, 3803 Toulouse Street, New Orleans, LA 70119.

The event will include the **Annual Women-In-Business Luncheon, Walmart, Black Women in Retail Graduation, Women-In-Business: Scale Up! Pitch Competition, Hope2Women Advocacy Call to Action**, as well as, targeted sessions in accessing public and private contracting opportunities and capital readiness.

During the Summit, women founders will connect with fellow entrepreneurs, learn from industry experts, and gain the tools needed to start and scale a successful business. Join us on November 19th to ignite the power and potential of Louisiana's women in business!

Tickets for the full-day of events including the Annual Women in Business Luncheon are \$50.00 plus taxes and fees. Register today to reserve your seat!

**Click Here to Register**

## Special Event

# Small Business Conference for the Federal Architecture, Engineering, Construction and Facility Management Industry

November 20-22 | New Orleans



### SBC 2024: STRENGTH in Partnership!

The Small Business Conference for the Federal Architecture, Engineering, Construction and Facility Maintenance/Management Industry (SBC) brings together federal agencies and businesses operating in the federal marketplace to:

- Deliver the most comprehensive and useful market research experience possible for all attendees
- Learn of and/or share upcoming contracting opportunities for small businesses
- Connect with teaming partners
- Support the nation's contracting goals
- Engage in above-board networking between private companies and federal program managers and procurement/contracting officers.

More than a dozen federal agencies have participated in SBC over the last few years, including the U.S. Army Corps of Engineers; Naval Facilities Engineering Command; Air Force Civil Engineer Center; Department of Veterans Affairs; Veterans Health Administration; Department of Energy; General Services Administration; Department of State; Small Business Administration; Environmental Protection Agency; Federal Emergency Management Agency; and National Aeronautics & Space Administration.



Three days, one place, unlimited hours of networking, thousands of strategic conversations. **It's time for SBC: Strength in Partnership! The must-attend market research event of the year connecting you with leading experts, decision-makers, solution providers, business partners, and federal contracting officers.**

Attend and grow your network, access curated educational tracks, explore a vibrant expo hall, and find solutions for your agency. Leave with the knowledge and partnerships forged for unlimited business success!

Join the nearly 5,000+ professionals in the federal A/E/C industry attending the 2024 SBC this November 20-22 in New Orleans!

#### SBC Program Highlights Include:

- Pre-conference Workshops
- NEW! Small Business Administration (SBA) Clinic
- Business Opportunity Sessions Presented by Federal Agencies
- One-on-One Matched Networking Appointments Between Small Businesses and Both Government Agencies and Large Businesses
- General Sessions Featuring Senior Government Speakers
- Leading Education and Training Insights
- Exhibit Hall With Over 500 Leading A/E/C Companies

[Click Here to Register](#)

[Click Here for All Upcoming ULLA Entrepreneurship Trainings](#)

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