



DBE Support Services

REGION B - BRIDGE CITY/NEW ORLEANS & HAMMOND



Urban League of Louisiana
Center for Entrepreneurship & Innovation



MONTHLY DIGEST

Issue 33 | November 2022

www.urbanleaguela.org/cei-dbeservices | dbesupport@urbanleaguela.org

Find Projects

LADOTD Project Letting Information

[Link to Construction Letting Information](#)

Register for Trainings

ULLA Upcoming Events and Workshops

[Link to ULLA's Eventbrite Registration Page](#)

Become a DBE

Get LAUCP DBE Certified

[Link to Louisiana Unified Certification
Program](#)

Stay Informed

U.S. Department of Transportation - Office of Small and Disadvantaged Business Utilization

[Link to the USDOT OSDBU](#)

DBE SUPPORTIVE SERVICES - REGION B



ULLA provides business support services to DBEs interested in doing business with the LADOTD in Region B. Services include:

- **One-on-One Business Counseling**
- **Capacity-building Coaching**
- **Contractor-specific and General**
- **Entrepreneurship Trainings**
- **Certification Assistance**
- **Funding and Bonding Assistance**
- **Access to LADOTD Bid Opportunities**

EMAIL US TODAY!

dbesupport@urbanleaguela.org

DBE Outreach and Education - Webinar

Developing an Effective Capabilities Statement

Wednesday, November 16th | 1:00pm - 3:00pm | Virtual



Join the Urban League of Louisiana on **Wednesday, November 16th, 1:00pm-3:00pm**, to learn best practices for developing an effective capabilities statement!

With an increase in the number of viable contractors available to support public and private projects, contracting across the region is now more competitive than ever. However, the critical factors are the same. Procurement leads need to understand your capabilities, your value proposition, cost competitiveness, and how well you have performed on previous projects. But, with a sea of contenders, these elements need to be even more clearly and effectively conveyed than ever before.

As a contractor, whether you are providing labor, materials, or professional services, your capability statement serves as your business card and should set your apart from your competitors. It is a tool that will show potential clients how your achievements, core competencies, accreditations, financial health, and experience will create value for their projects. Writing a capability statement is not easy. However, it is worth the time and effort, and will produce positive outcomes if done right.

During this interactive workshop, participants will learn the key components of a capabilities statement and will be given guidance on crafting these elements to fit their business model and offerings.

This session will also include an overview of the LAUCP DBE Certification including eligibility requirements and the application process.

All current DBEs and aspiring DBEs are welcomed to attend. There is no cost to attend; however, registration is required. ***Register today to reserve your seat!***

[Click Here to Register for the November 16th Session!](#)

Bid Opportunities

Kiewit/Boh: Diverse Subcontractor / Supplier Outreach and Information Session Wednesday, November 2nd | 11:00am-12:00pm | Virtual

Kiewit/Boh is now actively seeking Subcontractor Bids and Material Quotations for Early Works Package 3 (90% Design) for LA DOTD's Phase I of the I-10: LA 415 to Essen Lane on I-10 and I-12 Project.

Kiewit/Boh will be conducting a **Diverse Subcontractor / Supplier Outreach and Information Session** on **Wednesday, November 2, 2022 at 11:00am** to provide a project update and share information about current subcontract and supplier opportunities associated with the Project.

For more information, please email Kiewit/Boh at I-10CMAROutreach@Kiewit.com. To view project details, please visit www.buildwithKBJV.com.

**YOU ARE INVITED
TO A DIVERSE
SUBCONTRACTOR AND
SUPPLIER OUTREACH /
INFORMATION SESSION**

NOVEMBER 2, 2022, 11:00 AM CDT

Kiewit/Boh, AJV is the Construction Manager at Risk for preconstruction services for Phase I (Segment I) for LA DOTD's I-10: LA 415 to Essen Lane on I-10 and I-12 Project. We are now actively seeking subcontractor bids and material quotations on items associated with the Project.

Please join us for a project update and learn about current subcontractor and supplier opportunities associated with the Project.

Firms certified as a Disadvantaged Business Enterprises (DBE) by the Louisiana Unified Certification Program (LAUCP) (or eligible for certification) are highly encouraged to attend.



PLEASE JOIN US!



VIRTUAL EVENT
VIA MICROSOFT TEAMS LIVE



NOVEMBER 2, 2022
11:00 A.M. (CDT)



CLICK HERE TO REGISTER
BY NOVEMBER 1, 2022
TO RECEIVE A LINK TO ACCESS THE EVENT

I-10CMAROutreach@Kiewit.com  www.BuildwithKBJV.com

Click Here to Register for the November 2nd Event!

Growth Strategies

Become an Energy Smart or Entergy Solutions Trade Ally!



Energy Smart (Orleans Parish) and Entergy Solutions (All Other Parishes in LA) are comprehensive energy efficiency programs that incentivize Entergy customers to perform energy saving upgrades in their homes and businesses. Our teams work with residents, business owners, facility managers and trade ally contractors to identify opportunities and provide cash incentives for completing eligible upgrades with measurable/verifiable energy savings.

What is a trade ally?

Trade allies are approved and trained contractors that influence the energy decisions of customers and facilitate participation in the Energy Smart and Entergy Solutions programs. Trade allies help customers implement energy efficiency upgrades and earn incentives for reducing their energy usage.

What is the benefit of becoming a trade ally?

Both programs work to connect customers with trade ally contractors to help them select and install energy efficient products that have verifiable energy savings for customers. Trade allies can leverage these cash incentives to gain new customers and maximize existing customer projects that reduce energy use.

How are trade allies supported?

The program provides technical assistance to trade allies and customers to identify energy efficiency opportunities, develop cost-effective projects and complete required program documentation. Trade allies are invited to participate in various training, development and networking opportunities provided by the program and its partners.

For More Information

- Orleans Parish: Kevin Fitzwilliam, Training and Workforce Development Specialist, Energy Smart Program - kevin.fitzwilliam@aptim.com
- All Other Parishes: Dillon Teal, Senior Energy Advisor, Entergy Solutions - dillon.teal@aptim.com

Learn More about the EnergySmart Trade Ally Program! (Orleans Parish)

Learn More about the Entergy Solutions Trade Ally Program! (All Other Parishes)

Click Here for All Upcoming ULLA Entrepreneurship Trainings

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